

## Message Text

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PAGE 01 STATE 312912  
ORIGIN COME-00

INFO OCT-01 AF-08 ISO-00 EB-07 /016 R

DRAFTED BY COM/OED/MEPD/JNRANDOLPH,JR./MM

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AF/W-R.KOTT (INFO)

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-----300116Z 026125 /71

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FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

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E.O. 11652: N/A

TAGS: BENC, NI

SUBJECT: MAJOR PROJECT: NIGER RIVER (AJAOKUTA) ROAD

-- BRIDGE CONSTRUCTION TENDER

REF: A) LAGOS 14321 B) LAGOS 11945

1. COMMEND EMBOFF INITIATIVE CONTACTING DAR AL HANDASAH CONSULTANTS TO DISCUSS UPCOMING TENDER WITH QUALIFIED U.S. CONSTRUCTION FIRMS. COMMERCE MAJOR PROJECTS HAD APPRISED FIRMS OPPORTUNITY REF B AND BEFORE AGAIN CONTACTING SAME FIRMS PER REF A, WOULD APPRECIATE EMBASSY GUIDANCE FOLLOWING QUESTIONS.

A) SINCE PARA 1 REF A NOTES TENDER ONLY OPEN TO CATEGORY D REGISTERED CONTRACTORS, HOW COULD FIRM SUCH AS MORRISON-KNUDSEN WITHOUT NIGERIAN OFFICE, NOT LOCALLY INCORPORATED

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WITH 40 PERCENT NIGERIAN PARTICIPATION, AND NOT CATEGORY D REGISTERED BE ELIGIBLE TO TENDER?

B) IS THERE ANY INDICATION COMPANIES (SPECIAL PROVISIONS) DECREE 1973 EXEMPTIONS WOULD APPLY? WOULD APPEAR SPECIFIC

FMG EXEMPTION REQUIRED SINCE PROJECT APPARENTLY NOT FINANCED BY OVERSEAS DONOR COUNTRY OR INTERNATIONAL ORGANIZATION.

C) OUR IMPRESSION BROWN AND ROOT AND J.A. JONES INCORPORATED AND CATEGORY D REGISTERED WHILE RAYMOND HAS EXEMPTION AS SUBCONTRACTOR TO JULIUS BERGER. ASSUME EMBASSY HAS APPRISED THEIR LOCAL OFFICES THIS OPPORTUNITY. WE WILL FOLLOW UP WITH HOME OFFICES. WE UNCERTAIN AS TO WHETHER RAYMOND'S QTE. PARAGRAPH 10 INCORPORATION EXEMPTION UNQTE. WOULD ALLOW FIRM TENDER THIS PROJECT. CAN EMBASSY PROVIDE A LIST OTHER U.S. CONTRACTORS LOCALLY INCORPORATED AND CATEGORY D REGISTERED? WHAT IS STATUS OF REYNOLDS AND STEERS?

D) DOES EMBASSY DESIRE US TO CONTACT STEERS IN VIEW GYADO-STEERS PREFERENCE STEEL WORKS TO PRESTRESSED CONCRETE PER REF A?  
ROBINSON

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 29 DEC 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** coburnhl  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**TAGS:** BENC, NI  
**To:** LAGOS  
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